

WE GO BEYOND TO ENABLE TRANSFORMATION

Company Factbook 2024



Evonik at a glance

€15.3 bn

Sales

€1.7 bn (10.8%)

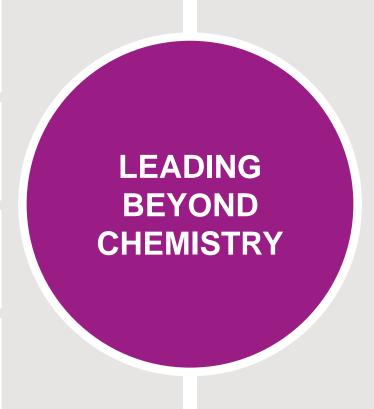
Adj. EBITDA (margin)

€801 m (48%)

Free Cashflow (conversion)

€1.17 (>6%)

Dividend (yield)



Specialty Additives

Small amount – big effect



Nutrition & Care

Life at heart.

Systems in mind.

Partners at hand.



Smart Materials

We find solutions for the needs of today and tomorrow





Evonik well positioned as enabler of transformation

ENSURE HEALTH & WELL-BEING

SPECIALTY ADDITIVES

⊕ for environmentally-friendly

artificial leather

solutions, e.g. water-based

CIRCULAR ECONOMY

PU additive solutions

peroxides solutions

⊕ Circular plastic &

Specialty hydrogen













DRUG DELIVERY SYSTEMS

Advanced oral & parenteral drug delivery systems (e.g. mRNA LNP)



ingredients

WE GO BEYOND

TO ENABLE

TRANSFORMATION

FUTURE MOBILITY

- Lightweight solutions
- Solutions for hybrid & full battery cars



FIGHT CLIMATE CHANGE





ENVIRONMENT & UTILITIES

- Membranes for biogas separation / hydrogen
- New process catalysts







- ⊕ Omega-3 fatty acids from natural marine algae
- Gut health solutions





SUSTAINABLE NUTRITION

- **BIO-BASED SOLUTIONS** ⊕ Bio-based & fully bio-
- degradable surfactants Natural active cosmetics







Next Generation Evonik: Our strategy

Three major strategic levers...

... with sustainability fully integrated ...

... delivering on ambitious targets

Next Generation Portfolio

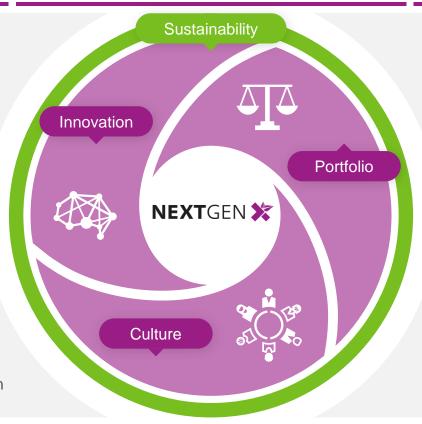
- + Exit Performance Materials division
- + Full focus on three attractive growth divisions

Next Generation Innovation

+ €1 bn new sales from Innovation Growth Fields by 2025 driven by new products such as membranes or rhamnolipids

Next Generation Culture

- + Employee empowerment ("Evonik Tailor Made")
- + ESG targets integrated into mgmt. compensation



ESG Targets¹

- + >50% sales share of **NEXT**GEN Solutions **★**
- + -25% CO₂ emission reduction, e.g. via

 NEXTGEN Technologies

 ★

Financial Targets

- + Organic growth >4%
- + EBITDA margin 18-20%
- + ROCE ~11%
- + FCF Conversion >40%



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Full focus on three growth divisions and exit from Performance Materials



Specialty Additives

Small amount – big effect

€3.5 bn

Sales

19.1%

Adj. EBITDA Margin



Nutrition & Care

Life at heart.

Systems in mind.

Partners at hand.

€3.6 bn

Sales

10.8%

Adj. EBITDA Margin



Smart Materials We find solutions for the needs of today and tomorrow

€4.5 bn

Sales

12.1%

Adj. EBITDA Margin



Exit: Performance Materials

- Division used to consist of three separate businesses:
 - Functional Solutions (sold 2023)
 - Superabsorber (signed March 2024)
 - Performance Intermediates / C4
- Aiming to find new owner for Performance Intermediates as well; division to be ceased thereafter



Active portfolio management on multiple layers

Organic

Business transformation

Animal Nutrition

Differentiated operating models for specialty and essential nutrition
 Hydrogen Peroxide

Changing hydrogen peroxide portfolio towards specially applications

Innovation and product mix

High Performance Polymers

Membranes grown from an idea in 2008 to high double-digit million sales in 2023

Care Solutions

Rhamnolipids (biosurfactants) with first world-scale plant launched in 2024

Active M&A

Acquisitions

Bolt-on M&A to strengthen growth businesses

Divestments

Constant portfolio review and exit of commoditized activities



Inorganic

Business transformation: Strengthening long-term competitiveness of Animal Nutrition business



PAST

One operating model for all products within Animal Nutrition





Ecobiol®

Focus portfolio on profitable system solutions

TODAY

Running Animal Nutrition with two distinct operating models



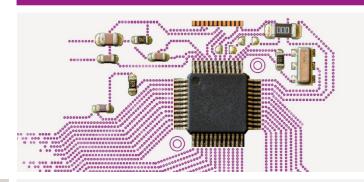
Streamlined operating model with lean sales organization

€200 m cost savings by 2025



Business transformation: Changing hydrogen peroxide portfolio towards specially applications

Ultra-high purity for wafer-cleaning



PAA for waste-water disinfection



PAA / H₂O₂ for food safety



Success factors

- Portfolio extension with PeroxyChem into dedicated ultra pure electronic-grade H₂O₂
- Forward integration moving closer to the end customers
- Global footprint ensuring reliable supply

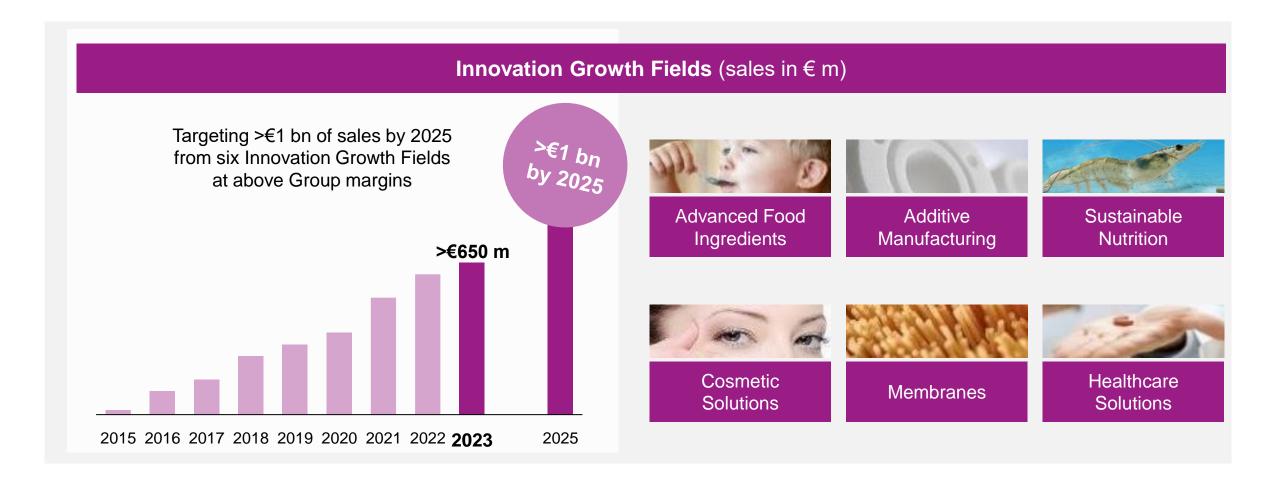
- Leading PAA supplier in the municipal water treatment industry
- Improved market access as integrated solution provider for water treatment
- Solution provider for safe and effective food disinfectant processing & packaging
- Global capabilities to partner with the leading equipment providers of aseptic packaging solutions

Demand drivers

- Trend towards smaller electronic device geometries
- Increasing number of process steps require ultra-high purity agents
- Increasing demand for wastewater treatment solutions due to demographics and climate
- Tightening regulations require non-toxic, environmentally friendly solutions
- Growing population boosts demand for proteins & trend towards packaged food
- Increased focus on sustainable and effective solutions



Innovation Growth Fields: Customer-centric innovation as part of our DNA





Innovation and product mix: Investments in organic growth

Specialty Additives



Additive Technologies

- Modular expansion of Silicones & Amine platforms via >€100 m investments (2022 – 2024)
- Addition of new effects, functionalities and technology platforms to Additives portfolio

Green raw materials

 Investment in pilot electrolyzer to produce green hydrogen as a starting product for isophorone diamine (IPDA), a key raw material for rotor blades for wind turbines

Nutrition & Care



Drug Delivery Systems

 mRNA: Sizeable investments into lipids, formulation and fill-finish

Care Solutions

 Three-digit million € investment into world's first industrial-scale biosurfactants production (start-up 2024)

Animal Nutrition

 Veramaris: Delivering sustainable Omega-3 with the world's first ASC-MSC-certified microalgae oil for fish and shrimp feed

Smart Materials



Membranes

 Modular investments into capacity expansion for gas-separation membranes

Silica

 Expansion of production of precipitated silica at US site in Charleston by 50% to serve "green tire" market

Specialty Peroxides Solutions

 Growth option in highly efficient and sustainable HP+ technologies (HPPO, HPPG)



Active M&A: Targeted and disciplined acquisition approach



Air Products Performance Materials (2017)

Purchase price	~ €3.5 bn
Multiple ¹	15.2x / 9.9x
EBITDA margin	>20%
Market growth	~4-5%



Huber Silica (2017)

~ €600 m	
10.5x / 7x	
>20%	
~4-6%	



PeroxyChem (2020)

\$640 m
9.9x / 7.6x
~20%
~6%²



Porocel (2020)

\$210 m	\$2	21	0	m	
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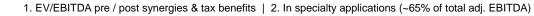
~23%

~4%

Business

Highly attractive strategic fit, seamless integration into existing businesses

Disciplined expansion in high-growth & -margin businesses with excellent strategic fit





Active M&A: Stringent divestment of commoditized businesses



Methacrylates (2019)

Divestment price	~ €3 bn
Multiple	8.5x
Sales ¹	~ €1.8 bn
EBITDA margin ¹	~15%



Functional Solutions (2023)

undisclosed
undisclosed
~ €260 m
<10%



Superabsorber (2024)

undisclosed
~7x
~€890 m
<10%



Performance Intermediates (to come)

Intermediates (to co
-
-
~ €1.7 bn
<10%

Business

Energy- and capex-intensive businesses with lower margins and returns

Stringent divestment of businesses which do not fit the Evonik portfolio criteria anymore



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Sustainability as backbone of Evonik's purpose and strategy

Clear commitment to growing handprint and reducing footprint

Sustainability is an integral part of our purpose

LEADING
BEYOND CHEMISTRY
TO IMPROVE LIFE,
TODAY AND
TOMORROW

"We see profitable growth and assuming responsibility as **two** sides of the same coin"

Key growth driver...

Our Handprint



"Sustainability is a key growth driver and the cornerstone of our product portfolio, our investments and our innovation management."

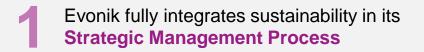
...and saving resources

Our Footprint

"We take responsibility by caring about our resources."



Core elements of our sustainability approach





2 Evonik intends to increase the portfolio share of products with sustainability benefits



3 Evonik is committed to foresighted resource management



Evonik with high standards for governance and continuous improvement of its reporting

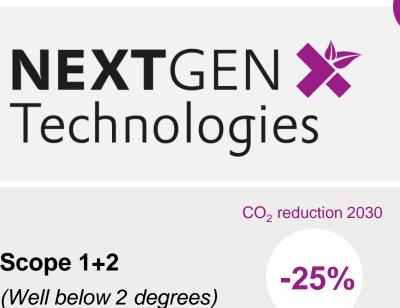


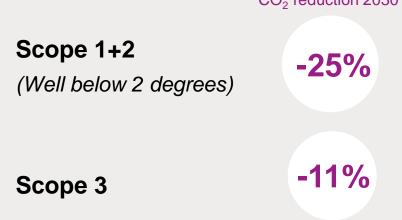


Ambitious commitments on handprint and footprint

In line with Science Based Targets



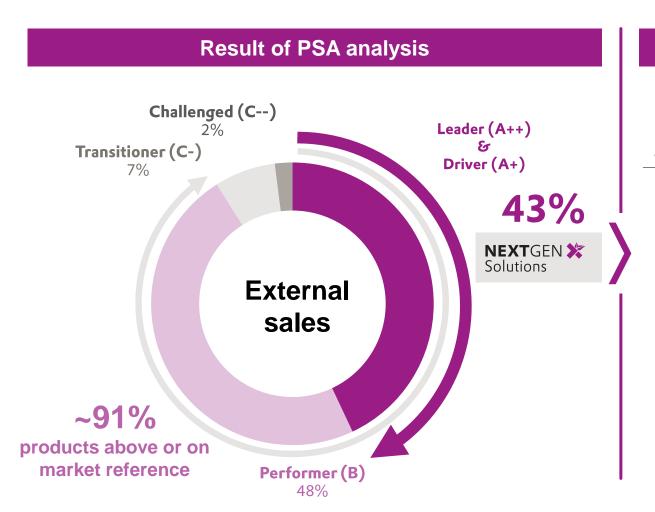






Handprint: "Next Generation Solutions"

43% of Evonik's portfolio with superior sustainability benefits



Best-in-class products in Evonik's portfolio which...

...deliver aboveaverage growth ...address increasing customer demand for sustainable solutions

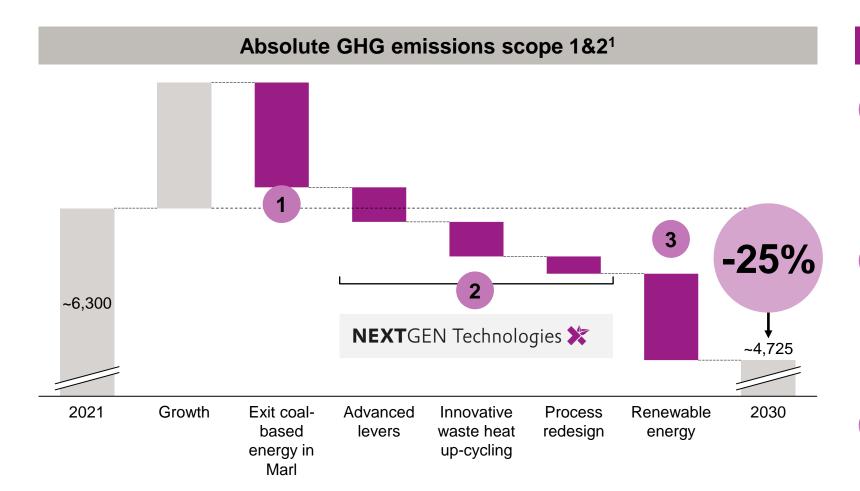


...deliver superior sustainability benefits to our customers



Footprint: Clear roadmap to achieve Scope 1 & 2 targets by 2030

Three clusters with economically attractive measures defined



Reduction measures

Exit coal-based energy in Marl

"Next Generation Technologies"

- a. Advanced levers,e.g. Adv. Process Control
- b. Innovative waste heat upcycling, e.g. heat pumps
- c. Process redesign
- Renewable energy, e.g. procuring green electricity

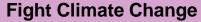


^{1.} Gross emissions in kt CO₂e

Footprint: Reduction targets in all our sustainability focus areas

Measurable set of KPIs in place

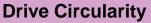
Footprint reduction

















Safeguard Ecosystems







Ensure Health & Wellbeing







KPI



Ambitions 2030¹

-25%

reduction of Scope 1 and

- Scope 2 emission
- -11% reduction of Scope 3
- Be climate neutral² by 2050
- Targeting 100% share of renewable sourced electricity
- Total saving of 1,200 GWh energy until 2030

- -10%
- reduction of specific³ production waste
- Reduce amount of nonhazardous waste sent to landfill
- Significant increase in biobased and circular raw materials

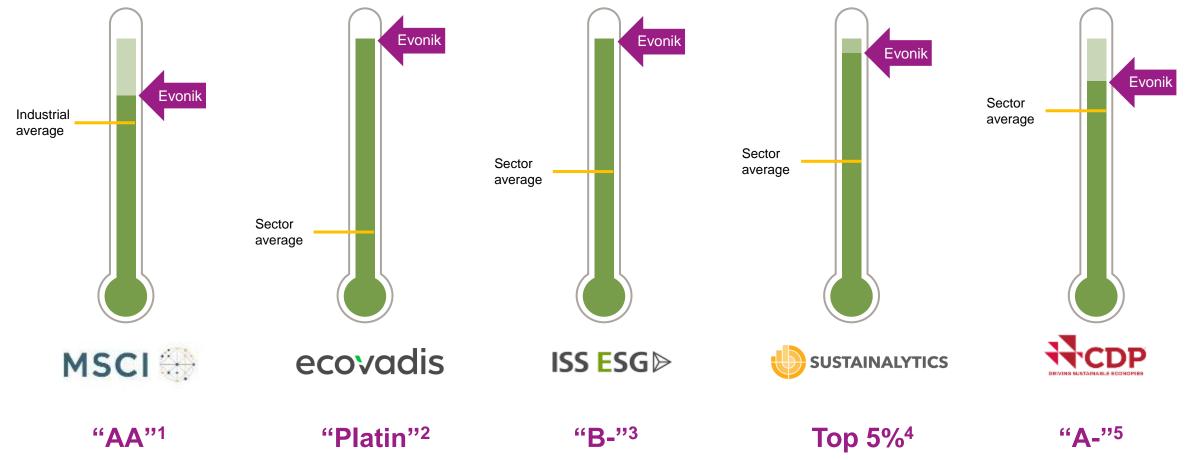
- -3%
- reduction of specific³ freshwater intake
- Site-specific action plans for water-stress production sites
- 100% RSPO MB4 certified palm oil and derivatives by 2025

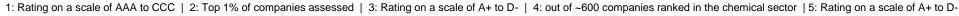
- -20%
- reduction of other emissions to air
- Maintain low risk exposure to "Hazardous Chemicals of High Concern"



Sustainability Rankings

Evonik best-in-class within chemicals sector







Discover more details in our ESG factbook on our website



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RD&I at a glance

RD&I AT EVONIK

FIGHT CLIMATE CHANGE







~€440 M SPEND

>€650 M SALES FROM INNOVATION GROWTH FIELDS

DRIVE CIRCULARITY







~23,000 PATENTS1

>2,700 EMPLOYEES

SAFEGUARD ECOSYSTEMS







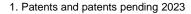
100% SUSTAINABILITY-INTEGRATED

ENSURE HEALTH & SAFETY



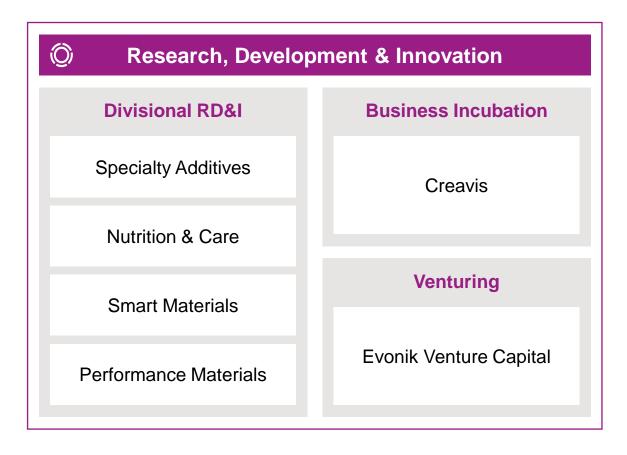








RD&I steers innovation based on clear alignment and continuous exchange across the entire Evonik organization



(例) Benefits central steering RD&I organization Consistent focus on the same strategic direction as a Group Knowledge sharing and use of different technology platforms Efficient use of resources and competencies; flexible setup of interdisciplinary project teams Full integration of sustainability criteria into decision making and allocation of resources



The success of our business incubation activities can be shown with the Innovation Growth Field "Membranes" as blueprint for future innovation

Idea creation / R&D stage Market entry **Business expansion Operation** Main focus R&D ~2008 2010 2014 – today **Business handed over to BL Idea** for gas separation **Expanding into separation of** Success further gases such as helium, membranes **High Performance Polymers** story created within Creavis (in nitrogen and natural gas Commercialization in first **Membranes** close cooperation with BLs) reference plants focusing on biogas separation Continuous RD&I efforts to improve product characteristics and scope of application



Big growth opportunity esp. in hydrogen





Discover more details in our innovation factbook on our website



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Evonik culture as unifying element for a diverse company

Our Purpose inspires us

LEADING BEYOND CHEMISTRY

TO IMPROVE LIFE, TODAY AND TOMORROW

Our Values guide us



Safety first as foundation:

- Accident frequency as part of management compensation
- Low level secured over the last years¹

Diversity as basis of our economic success:

- Ambitious targets defined
- Inclusive mindset and behaviour ultimately utilize diversity successfully

Attractive employer:

 Employee commitment with increase of 5 pp in latest employee survey



^{1.} Below upper limit of 0.26 (number of accidents per 200,000 working hours)

Launched in 2023: Reorganization program Evonik Tailor Made to foster a culture of employee empowerment and faster decision making

Overarching idea of Evonik Tailor Made

Business Lines as "nucleus" of Evonik

through shifting of responsibilities from corporate or division level

Empowerment of individual employees and faster decision making

through reduction of hierarchy levels, increasing management span and cutting tasks without direct business relevance



Personnel costs

~80%

- Reduction of up to 2,000 employees by end of 2026
- Majority in administration & other support functions, remaining from business organizations
- Over-proportionally high number of management positions
- Max. 6 hierarchy levels below C-level (down from currently up to 10);
 management span¹ increasing from 1:4 to 1:7

Non-personnel costs

~20%

e.g.:

- Agency & consulting costs
- Sport sponsoring



^{1.} Number of employees per leadership position

Diversity goes far beyond qualitative targets: We approach diversity with diversity

Diversity is key to economic success

 Evonik ranks among top European companies in terms of diversity



- We address diversity strategically, culturally and with an eye toward our business processes
- Top management as prominent role model in embracing diversity, e.g. in Diversity Council

Specific goals with highest priority (by 2026)

- **Gender diversity:** e.g. **30%** of executive, senior management and on manager level (2023: 22%/19%/30%)
- Intercultural mix: e.g. 25% of executive and 35% of senior management positions (2023: 18%/26%)

Diversity open far beyond qualitative targets!

- Diversity is not only a numeric game but a matter of culture
- An inclusive mindset and behavior ultimately determine if we can utilize diversity successfully

Diversity creates growth

Diversity creates innovation

Diversity brings us closer to our customers

Diversity is our future



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Specialty Additives

Additive solutions for maximum performance

"SMALL AMOUNT. BIG EFFECT."

FY 2023 financials



Margin¹: **19%**



Sales: **€3,520** m



ROCE: **11%**

Key products & solutions



Additives for coatings and inks



Additives for polyurethane foam



Specialty defoamers and wetting agents



Epoxy hardeners for crosslinkers



Lubricant additives

Growth highlights



Making the difference



Enabling circular economy



Digital Solutions



^{1.} Adjusted EBITDA margin

Specialty Additives

End markets and product examples

Other

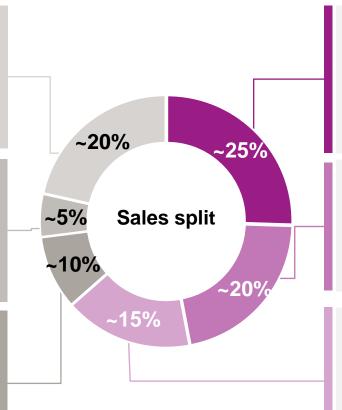
- Additives for conventional and biological plant protection for growing global population
- Industrial gear lubricants to achieve more productivity, less downtime and optimal fluid service
- Coating Additives for flame retardant cables

Environmental

- Crosslinkers for wind blades to enable mechanical stability and ensure a long service life
- Linerless labels to reduce material usage
- Foam stabilizers for water-based PU artificial leather production

Coatings

- Additives for paint systems as lasting barrier against chemical cleaning agents
- Marine coatings
- Fillers to increase burnish resistance and prolong life of paints



Mobility

- Coating additives for topcoats and under body coating
- Anti-fouling coatings for ship hulls
- PU foam additives for seating
- Lubricant additives for motor and transmission oils

Construction

- Crosslinkers for composite-reinforced bars
- Additives for more durable cement-based applications
- Water repellent additives to protect buildings against precipitation

Consumer goods

- PU foam additives for fridges and freezers
- Soil and water repellent additives for fabrics used in outdoor clothing and equipment



Specialty Additives make the difference in customer's formulations Improving product characteristics and sustainability profile



BIG EFFECT.



Novel **PU additives** enabling environmentally-friendly **housing insulation spray foam**





Coating additives
prolong life of wall paints





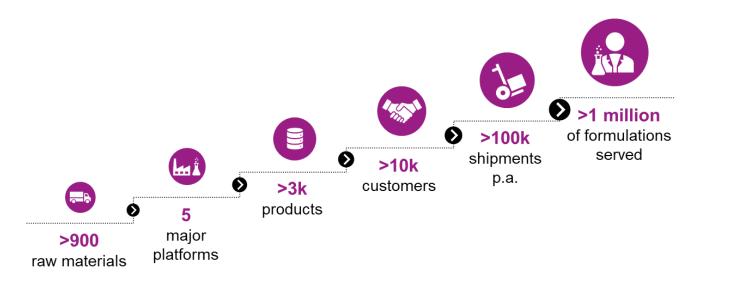
Silicone coatings for linerless labels resulting in up to 40% material reduction





Specialty Additives is mastering a highly complex business

Resulting in tangible benefits



How? 1 Experienced management team 2 Digitalization & automation 3 Culture & collaboration 4 Supply chain excellence

High barriers to entry

Strong market & customer position

Resilient financial performance



Specialty Additives Play

Specialty Additives Play

Sitting at the table

Building #1 position in customer relevance

to be decisive part of their innovation agenda and product offering

Ability to assess

Understanding our customers' value chains and markets to create the ideal solution

Rapid tailored innovation

Delivering continuously new solutions for markets
and customers



Mastering complexity

Broad spectrum
of tailored product for
numerous customers





Nutrition & Care

Focused portfolio on consumer-oriented end markets with high level of synergies

"Life at heart. Systems in mind. Partners at hand."

FY 2023 financials



Margin¹: **11%**



Sales: €3,611 m ROCE: 4%



Business lines



Sales: **€1,861 m**



Health Care



Sales: **€1,750 m**

Animal Nutrition



Growth highlights



Active Ingredients



Drug Delivery Systems



Sustainable & **Healthy Nutrition**



Biotechnology (e.g. Biosurfactants; Veramaris)



^{1.} Adjusted EBITDA margin

Nutrition & Care

End markets and product examples

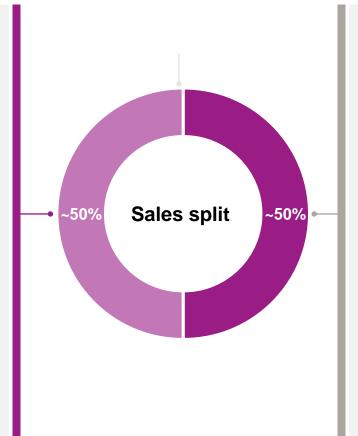
Health & Care

Personal and Home Care

- Cosmetic Active Ingredients
- Active Delivery Systems
- Cosmetic Functional Ingredients
- Biosurfactants
- Fabric Enhancer
- Industrial and Institutional Cleaning

Pharmaceutical

- Drug Delivery Systems
- Contract Development and Manufacturing (CDMO)
- Active Pharmaceutical Ingredients (APIs)
- Pharma Amino Acids
- Cell Culture & Tissue Engineering
- Medical Devices



Nutrition

Animal Nutrition

- Amino Acids
- Delivery Systems in Dairy Cows
- Gut Health Solutions
- Enhancement of energy metabolism
- Natural Algal Oil (Veramaris)
- Digital and Analytical Services



Nutrition & Care growth: Focusing on shared technology platforms Strong synergies and joint resources across all three businesses

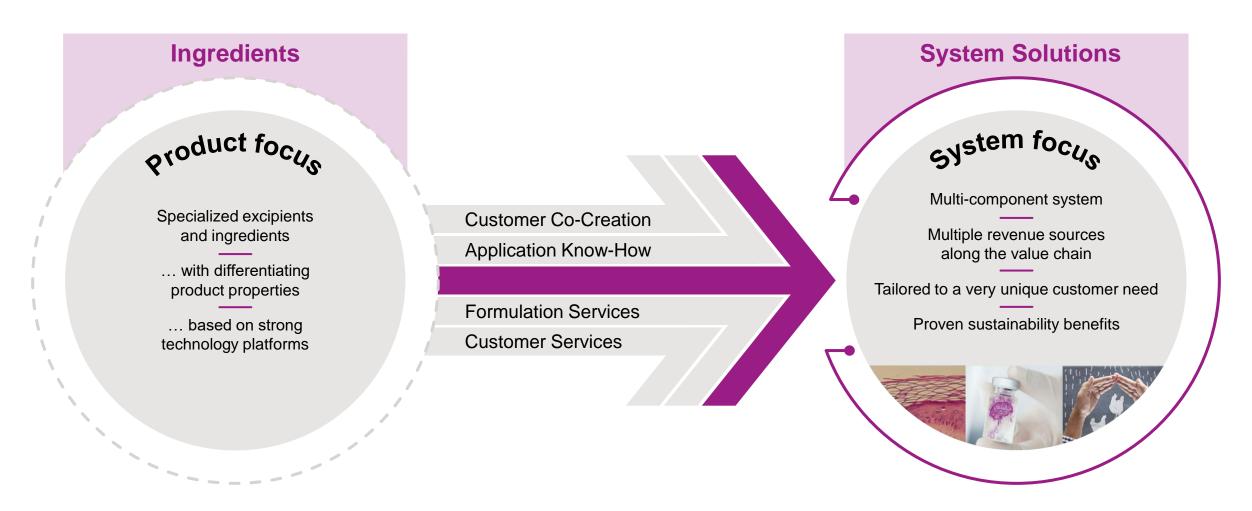
Technology Platform Example Biotechnology – Process Excellence and Launched Products

	Care Solutions	Health Care	Sustainable Nutrition	
Microbiome Modulation	Microbiotic actives to support skin barrier function	Probiotics and Gu	Probiotics and Gut Health Solutions	
Biotech Processes	Non-animal derived Collagen	Cell Culture	Natural algae-based omega 3 fatty acids	
	Actives (e.g. Ceramides)	CDMO (e.g. fermenta	CDMO (e.g. fermentation-based proteins)	
	Biosurfactants	Amino acids pharma grad	de Bio amino acids	



Nutrition & Care: Strategic portfolio shift towards "System Solutions"

Portfolio upgrade towards higher specialization and higher returns





Nutrition & Care: System Solutions businesses as major growth driver

>50% sales from Systems Solutions as strong commitment

Higher return on capital

Sales share of System Solutions



Resulting in....

Higher growth prospects Strong pricing power

Examples of System Solutions



Active Ingredients - Retinol

- Reducing wrinkles without inducing skin irritation
- Formulation service: Encapsulation as delivery technology to increases stability and bioavailability



Drug Delivery Systems – Complex Parenterals

- Lipid nano particles for vaccination, cell and gene therapy
- Integrated services from feasibility to commercial



Sustainable & Healthy Nutrition – Probiotics

- GutCare® for healthy poultry nutrition without AGP¹)
- Holistic, ready-to-use concepts for animal diet formulations, designed on specific customer needs





Above average margin

Smart Materials

Focused portfolio on environmentally friendly solutions

"We find solutions for the needs of today and tomorrow"

FY 2023 financials



% | Margin¹: **12%**



Sales²: **€4,461 m**



ROCE: **4%**

Two strong technology platforms



Sales: €3,238 m

Inorganics



M Sales: €1,224 m

Polymers



Growth highlights



Accelerating Energy Transition (e.g. PA12, Battery Materials, Membranes)



Enabling Circularity (e.g. Active Oxygens, Catalysts, Green Silica)



^{1.} Adjusted EBITDA margin

Smart Materials

End markets and product examples

Chemicals, Oil & Gas

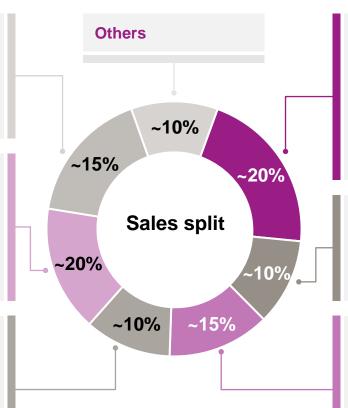
- Silica for silicones
- H₂O₂ for chemical synthesis (e.g. HPPO, HPPG, PA12 and PA6)
- Catalysts for refining industry

Environmental

- H₂O₂ and PAA for waste-water treatment
- Gas-separation membranes (e.g. biogas, natural gas)
- Rejuvenation of catalysts
- Catalysts for diverse applications (e.g. hydrogenation)
- Silica for adhesives in windcraft blades

Consumer Goods/Durables (incl. electronics)

- High-performance polymers for lifestyle and sporting goods
- High-purity H₂O₂ for semi-conductors
- Resins for coatings in durable goods
- Polymer powders for additive manufacturing



Automotive/Transportation

- Silica / Silanes for low rolling resistance tires
- High-performance polymers (e.g. PA12) for under-thehood applications (e.g. fuel lines, busbars)
- High-performance foams, PEEK, PA12 for lightweight applications for aerospace
- Binders & additives for sealants & adhesives

Construction/Coatings

- Binders & additives for coil coatings
- Protective coatings for buildings
- Binders & additives for sealants & adhesives

Personal Care, Food, Feed, Pharma

- Silica for toothpaste
- Catalysts for pharma synthesis
- PEEK for medical applications
- H₂O₂/PAA for disinfection of food & beverage
- Additives for nutrition industry



We are "smart(er)" since...

... we develop innovative solutions

Rohacell

PMI¹-based structural foam at the core of lightweight highperformance fiber composites for



demanding aerospace applications

Anion Exchange Membrane (AEM)

Ion-conducting
membranes for
water electrolysis in
alkaline conditions –
the more efficient way
to green hydrogen



... we tailor our solutions to the customers' needs



>100 individual Silica grades to solve our customers' challenges



High performance polymers:

~500 customer/applicationspecific products



Specialized polymer powders for 3D printing process allowing for series production of complex and individualized products

... we help our customers with individual know-how and services

840 employees in product, application and process development

Service teams for equipment, installation and full start-up support (e.g. to ensure dosing accuracy for Peracetic Acid in poultry anti-microbial interventions)

80 years of catalysts development expertise

External partners contributing in close cooperation to technology development





Smart Materials with growth fields addressing our four Sustainability Focus Areas

Future Mobility solutions

- Lightweight applications: PA12 portfolio
- Batteries: additives for electrodes / separators
- "Green tire" technology
- Environmentally friendly oxidizer for food sanitation meeting stricter governmental regulations
- Hydrogen peroxide purified and diluted to various concentrations

solutions Excel® technology for catalysts



- Rejuvenation of catalysts avoids waste and reduces CO₂ by >50%
- Excel® technology to reduce the CO₂ footprint of hydroprocessing in refineries
- Sustainability
 Focus Areas

 (()

 SEPURANO
 Green G5X

 Safeguard Economy
 Safeguard Eco
- Superior biogas upgrading with hollow-fibre membranes
- Superior methane efficiency and low methane slip

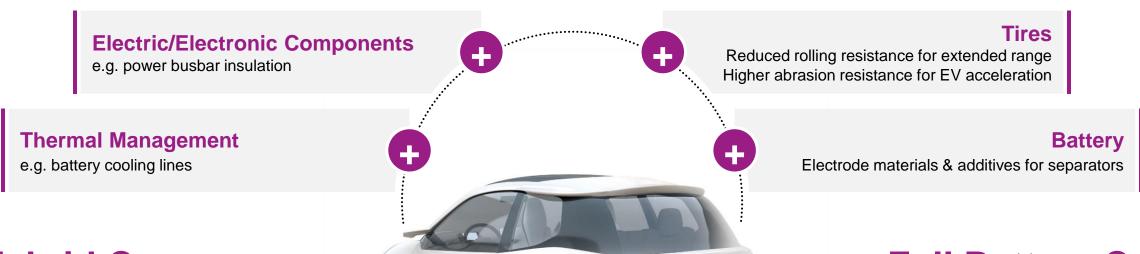
Active Oxygens for food safety

Biogas membrane



Future Mobility solutions:

Extending the value potential of a conventional car (~€30)



Hybrid Car

In a hybrid car, Smart Materials' existing solutions with a value potential of

~€45

Full Battery Car

In a full battery car, Smart Materials' existing solutions with a value potential of

~€70



Our Membranes Vision: Smart enabler to the sustainable gas economy Contributing to the transition with superior membrane technology



With our **membrane technology**, we significantly contribute to the transition to a sustainable gas economy:

- 1 SEPURAN® Green
- Raw biogas from organic waste is converted into sustainable biomethane and "green" CO₂
- 2 SEPURAN® Noble
- Our hydrogen extraction membranes enable to use existing natural gas pipelines to transport and extract green hydrogen
- In the production of synthetic biomethane from CO₂ and green hydrogen, we ensure efficient product separation
- 3 Anion Exchange Membrane
- With our ion-conducting AEM membranes, we contribute to the breakthrough of electrolytic production of green hydrogen in the future



Discover more details on our divisions on our website



Table of contents

1. Strategy

- Portfolio
- Sustainability
- Innovation
- Culture

2. Divisions

- Specialty Additives
- Nutrition & Care
- Smart Materials

3. Financials



Financial targets

Mid-term targets

Organic sales growth CAGR¹ >4%

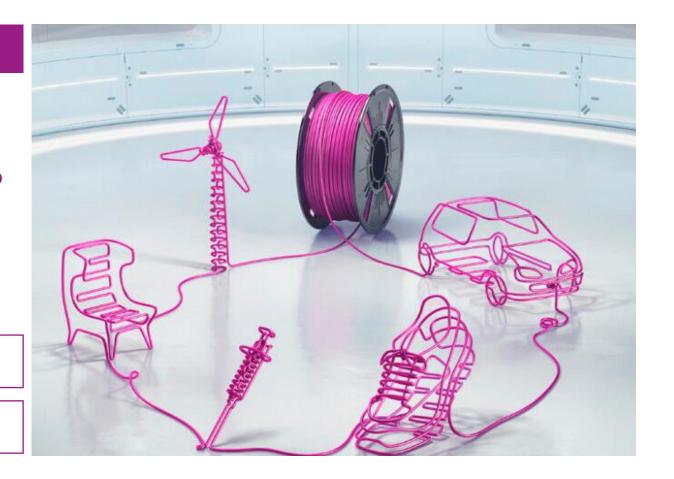
Structurally lift EBITDA margin into sustainably higher range of

Cash Conversion ratio of² >40%

ROCE well above Cost of Capital ~11%

Reliable and sustainably growing dividend

Solid investment grade rating







Capital allocation priorities

Significant cash inflow ...

Increasing Operating Cash Flow

Attractive cash conversion with steadily growing earnings

Divestment proceeds Performance Materials

... invested into our green transformation

>€3 bn

Growth capex for

NEXTGEN **X** Solutions

~€700 m

2022-2030

Capex for

NEXTGEN **X** Technologies

Targeted M&A

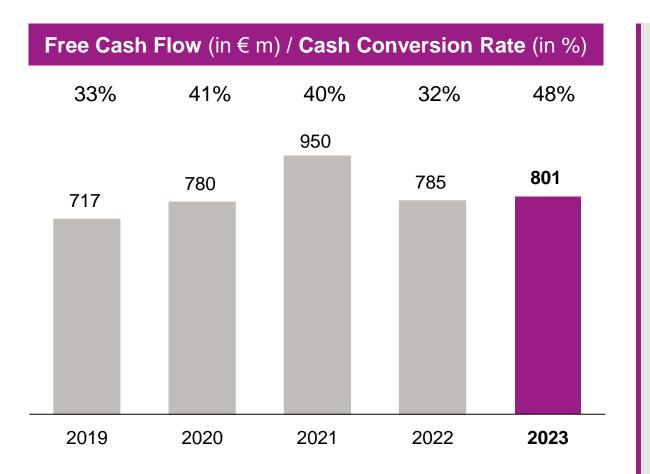
to accelerate green portfolio transformation

Reliable and sustainably growing dividend

Solid investment grade rating



FCF: Strong track record of cash generation



Track record of strong and stable cash generation

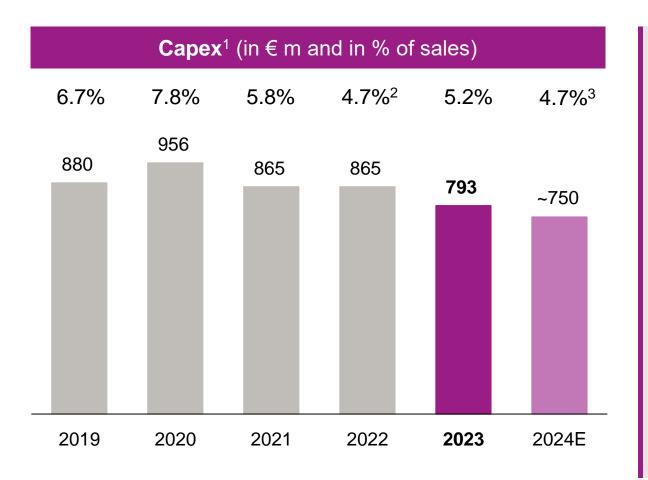
- >€700 m FCF and >30% CCR in each of last five years
- Average cash conversion rate of 39%

FY 2023

- Stable FCF despite >€800 m lower adj. EBITDA
- ► >€700 m positive cash impact yoy from stringent NWC management



Strong capex discipline supporting cash track record



Capex constantly lowered over recent years

- Larger capex projects (e.g. PA12 or Methionine) completed
- Current low utilization rates enable growth without larger new investments

More targeted investment approach

- Leveraging government support where possible (e.g. lipids in the US, aluminum oxide in Japan)
- Focusing capex on attractive growth areas (e.g. biosurfactants, lipids, battery materials)

About half maintenance, half growth capex

- Improved handprint: Majority of growth capex for "Next Generation Solutions"
- *
- Improved footprint: Capex for "Next Generation Technologies" largely part of maintenance spend





^{1.} Cash outflow for investment in intangible assets, pp&e | 2. Sales inflated by prices | 3. At mid-point of sales guidance range of €15-17 bn in FY 2024

Clear value generation with investments into "Next Generation Solutions" and "Next Generation Technologies"

NEXTGEN Solutions *****

NEXTGEN Technologies *****

Target & benefit



>50% sales share

Products with superior sustainability¹ and financial performance



-25% Scope 1+2

Projects to lower

CO₂ emissions

with value-enhancing,

positive NPVs

Value creation

Clear investment criteria – aligned with strategic, sustainability and financial targets

- Above-average market growth
- Superior sustainability profile (PSA analysis)
- IRR above ROCE target (>11%)
- CO₂ pricing implemented

€700 m capex (2022-2030) ...

- For NPV-positive projects
- For advanced levers, innovative waste heat up-cycling and process re-design

... resulting in >€100 m opex savings (p.a.)

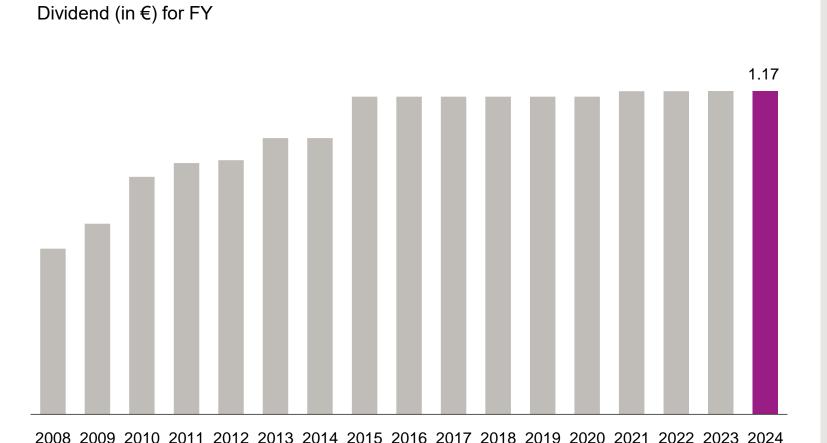


^{1. &}quot;Next Generation Solutions" include "Leader" (A++) and "Driver" (A+) products and solutions

^{2.} Commitment letter signed and handed in for SBTi, 25th April 2022, gross emissions reduction with reference year 2021, target year 2030

Spotlight on shareholder returns

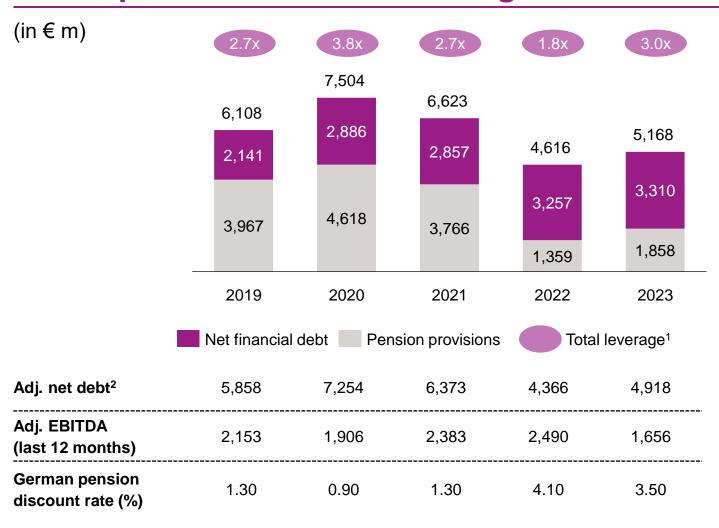
Reliable and attractive dividend policy



- Stable with €1.17 in FY 2024
- Attractive dividend yield of ~6%
- Reliable dividend policy targeting:
 - Dividend continuity
 - Adj. EPS and FCF growth
 with potential for sustainable
 dividend growth going forward



Development of debt and leverage over time



Net financial debt (€3,310 m)

- Net financial debt yoy broadly stable
- Lower adj. EBITDA leading to increase of net financial debt leverage to 1.8x³

Pension provisions (€1,858 m)

- Long-dated pension obligations with ~14 years duration
- ~€500 m / ~€700 m higher pension provisions yoy / qoq due to decrease of pension discount rates (in Germany from 4.1% / 4.4% to 3.5%)
- Pension provisions partly balanced by corresponding deferred tax assets of ~€0.6 bn⁴

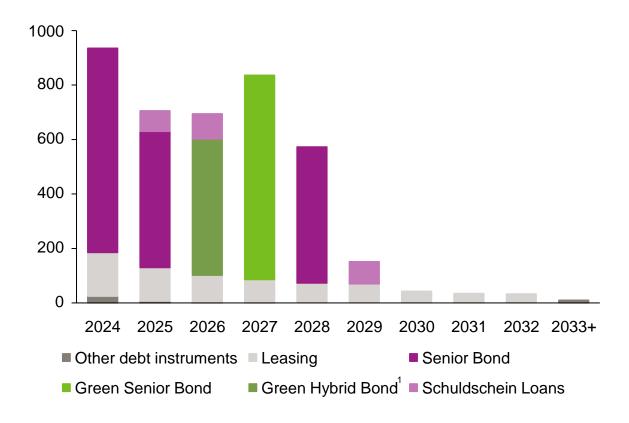


^{1.} Adj. net debt / adj. EBITDA $\,\mid\,\,$ 2. Net financial debt – 50% hybrid bond + pension provisions

^{3. (}Net financial debt – 50% hybrid bond) / adj. EBITDA | 4. Before impairment

Debt structure: Well balanced maturity profile

(in € m as of December 31, 2023)

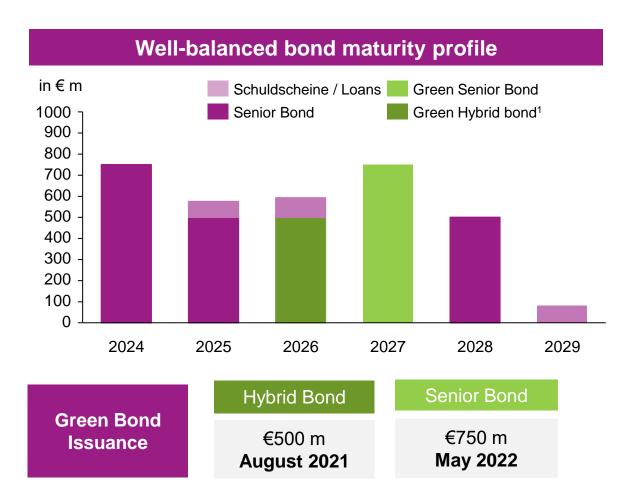


- €500 m loan agreement with European Investment Bank (EIB) signed in March 2024
- Utilization period of EIB Loan (18 months) allows flexible timing and sizing of drawdowns
- €750 m senior bond maturing in September 2024 to be partially refinanced by EIB Loan
- Long-term capital market financing secured at favorable conditions:
 - average coupon of 1.1% p.a. on €2.5 bn senior bonds
 - coupon of 1.375% p.a. on €0.5 bn hybrid bond
- €1.75 bn syndicated credit facility refinanced in November 2022 with an initial tenor of 5 years (plus two extension options for one year each)
- First extension option exercised in 2023, i.e. maturity extended to November 2028



^{1.} Formal lifetime of 60 years; first redemption right for Evonik in 2026

Green bonds firmly established as financial instrument – supporting Evonik's sustainability strategy



Use of proceeds...

- ...according to Green Finance Framework, mainly allocated to NextGen Solutions and NextGen Technologies capex
- In addition, green RD&I opex for NextGen Solutions and expenses for energy efficiency and renewable energy (e.g. Green PPA)

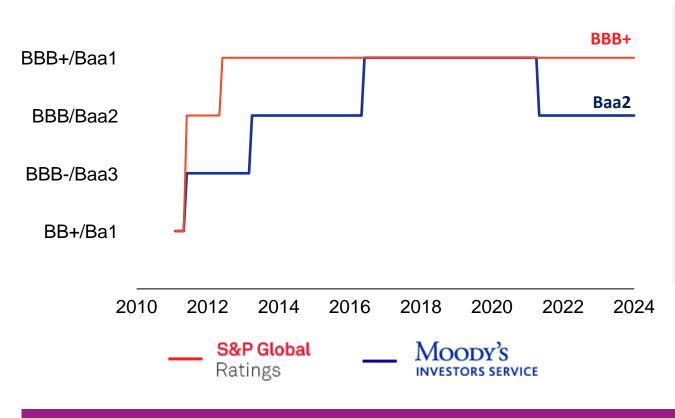
Green Finance firmly established

- Sustainability strategy well accepted by reputable ESGinvestors
- Green Finance can be an important differentiating factor, especially in difficult market situations
- Contribution to achieving sustainability targets, e.g. increase sales share of Next Generation Solutions to >50%



^{1.} Formal lifetime of 60 years; first redemption right for Evonik in 2026

Evonik has a strong rating track record: BBB+ by S&P and Baa2 by Moody's – both with stable outlook



S&P rating remains unchanged at **BBB+/stable** since 2012

Moody's rating at Baa2/stable since 2021

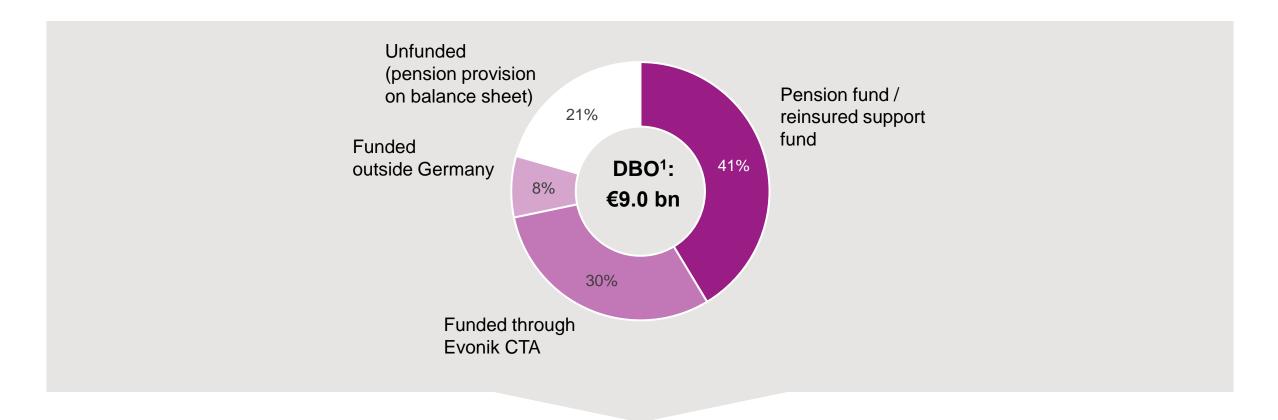
Both rating agencies acknowledge

- a strong business profile of Evonik underpinned by significant size and leading global market positions
- greater-than-peer diversity in terms of end-markets and product range
- Strong commitment to a solid investment grade rating

Maintaining a solid investment grade rating is the central element in our financing strategy



Pension funding overview as of December 31, 2023



Funding level at ~80%



Pensions: Sensitivity to discount rate changes

Sensitivity analysis¹:

Increase (decrease) in discount rate by 100 bp in year x



Impact in year x

Personnel costs: no impact

• Finance costs: no impact

Cash flow: no impact

DBO: decrease (increase) of DBO by
 -€1.9 bn (+€2.4 bn) against equity and deferred tax liabilities (assets)

Impact in year x+1

- Personnel costs: decrease (increase) due to lower (higher) service costs
- Finance costs: increase (decrease) due to higher (lower) pension interest

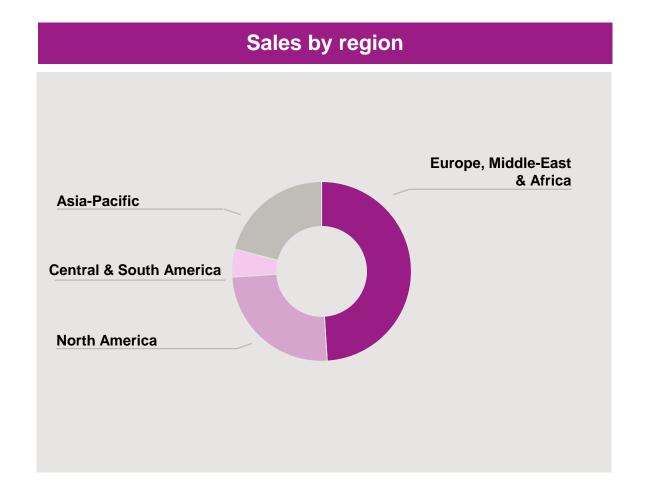
Cash flow: no impact

■ DBO: no impact

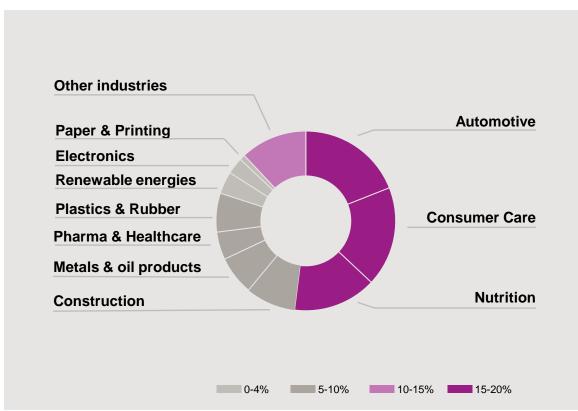


^{1:} Excluding any effects from potential actuarial changes and changes in the valuation of plan assets

Balanced regional and end market split



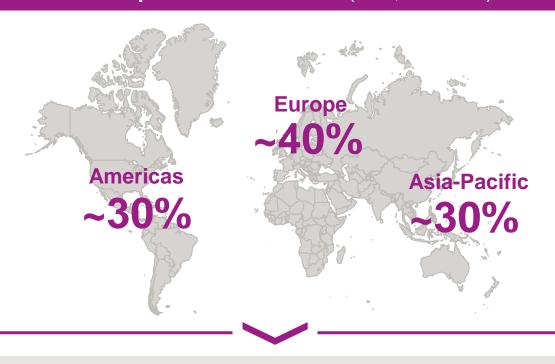
End market split





Balanced global production footprint

Share of production volumes (in kt, FY 2021)¹



All major value chains with production hubs in all three key regions

European business with high competitiveness



- Focus on less energy-intensive businesses
- Frontrunner in sustainability



- Innovation-driven, customer-centric solutions
- Value-based pricing



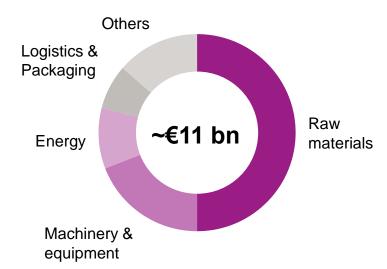
Clearly profitable across all value chains in Europe – now and in the future

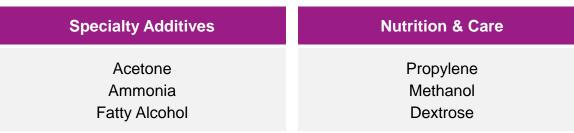




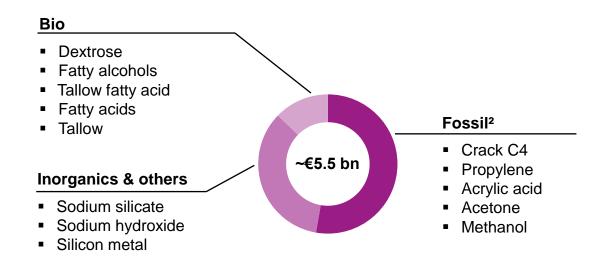
Procurement volume split & breakdown of raw material spend

Total procurement volume 2023





Breakdown of raw material spend (examples)



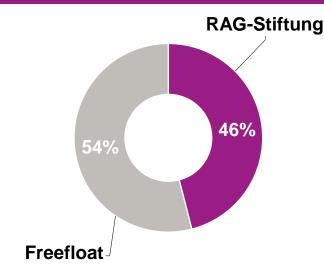
Smart Materials	Performance Materials	
Sodium Silicate	Crack C4	
Silicone Metal	Propylene	
Sodium Hydroxide	Acrylic Acid	



^{1:} Gross energy bill, not considering the selling to external parties | 2. Fossil raws from base petrochemicals and synthetic organic markets

Ownership structure: RAG-Stiftung as long-term shareholder

Ownership structure



RAG-Stiftung

- RAG-Stiftung (foundation) manages a portfolio of ~€18 bn assets, one of the biggest foundations in Europe
- Portfolio consists of publicly traded securities, private equity, direct holdings, real estate and bonds of various types
- RAG-Stiftung focuses on investments with high total shareholder return and strong cash/distribution profiles
- Underlying goal is to finance/cover the perpetual obligations arising from hardcoal mining in Germany
- About 75% of total portfolio invested in assets other than Evonik

Bernd Tönjes, chairman of the RAG-Stiftung (June 11, 2024):

"The long-term goal was and is to hold 25.1% in Evonik ... We currently still have exchangeable bonds corresponding to almost 20% of Evonik shares that we hold for a possible exchange at maturity. If you have now done the math, you will find that there is not much missing from the aforementioned 25.1% and thus the much-cited "overhang" no longer exists."



Management compensation

Fixed salary

~1/3

To be paid in cash for each financial year

Bonus

~1/3

KPIs aligned to mid-term strategic targets

- 1. Progression towards EBITDA margin target
- 2. EBITDA growth (yoy)
- 3. Contribution to FCF target

.. and integrating Safety First mindset

4. Accident performance

Long-term incentive plan

~1/3

80% share price

- Granted LTI target amount calculated in virtual shares (4-year lock-up)
- Absolute performance: Real price of the Evonik share
- Relative performance against external index benchmark (MSCI Chemicals)

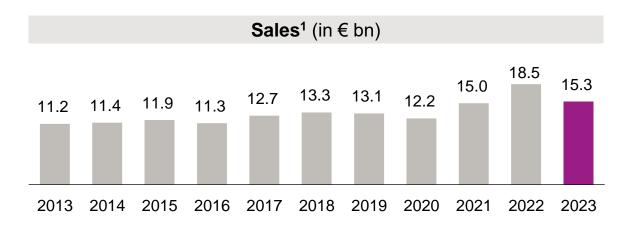


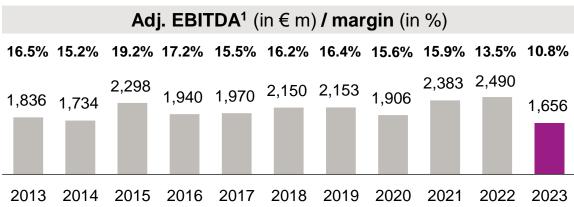
LTI based on strategic ESG KPI's, e.g.:

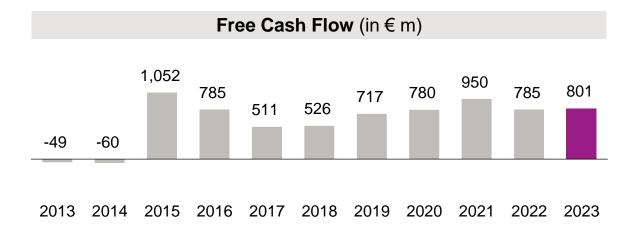
- Sales share of "Next Generation Solutions"
- CO₂ emission reduction
- Employee commitment

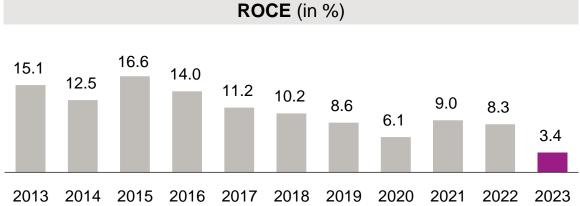


Financials: Ten-year overview











^{1:} Continuing operations

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